



OCTOBER

BOARD MEETING



Thursday, October 8, 2026



3:30 p.m.



SRDC Board Room
2401 Broadway Ave.
Slayton, MN





Southwest Regional Development Commission

Commissioner

Rick Anderson
Bob Byrnes
Miron Carney
Donna Gravley
Mark Haberman
Eric Hartman
Chris Hollingsworth
Paul Langseth
Dennis Madison
Bob Van Hee
Rick VonHoldt
Mic VanDeVere
Dennis Welgraven

Representing

Lyon County SRDC Treasurer
City of Marshall
Murray County, Immediate Past Chair
Cottonwood County
Jackson County
Region 8 School Board, SRDC Secretary
Pipestone County
Nobles County, SRDC Chair
Rock County
Redwood County
City of Worthington
Lincoln County
Murray County, SRDC Vice-Chair

SRDC Full Commission Membership

- One (1) County member from each of the nine counties.
- One (1) Township member from each of the nine counties.
- One (1) Mayor/Council member from each municipality over 10,000 in population.
- One (1) Mayor/council member for each of the nine counties representing cities under 10,000.
- Two (2) School Board members.
- One (1) Lower Sioux Indian Community member.
- Five (5) Public Interest Groups

SRDC Board of Director Membership

SRDC Chairman & a regional commissioner from each county elected by the regional commissioners from each county and:

- One (1) Elected commissioner from each city over 10,000 in population.
- One (1) Elected commissioner from any county with a population of more than 20,000 but without a city over 10,000 in population nominated by the regional commissioners of that county.
- One (1) School board member selected by the Commission as a whole.

PROVIDING ECONOMIC DEVELOPMENT ASSISTANCE IN SOUTHWEST MINNESOTA

Supporting Growth. Empowering Communities. Creating Opportunity.

The Southwest Regional Development Commission (SRDC) serves a nine-county region designated by the U.S. Economic Development Administration as an Economic Development District.



HOW WE HELP:



Local businesses



Local units of government



Communities across our region

Let's build a stronger region, together.



SRDC
SOUTHWEST REGIONAL DEVELOPMENT COMMISSION



2401 Broadway Ave, Suite 1
Slayton, MN 56172



507-836-8547



BOARD MEETING

Thursday, October 8, 2026
3:30 pm

2401 Broadway Ave
Slayton, MN 56172

AGENDA

#	Time		Page
1	3:30	Call to Order & Pledge of Allegiance	
2	3:31	Introductions	
3	3:32	Additions to and Approval of Agenda <i>Action Needed: Approve Agenda</i>	
4	3:35	Consent Agenda Items August Receipts & Expenditures <i>Action Needed: Approve of Consent Agenda Items</i>	4-7
5	3:35	Finance Reports — <i>Treasurer Anderson & Finance Director Nelson</i> - Treasurer's Report, including bank accounts & investments <i>Action Needed: Approval of Treasurer's Report</i> - Administrative Report through August 2026 <i>Action Needed: Approval of Administrative Report</i>	H-1 8
6	3:40	Legislative Report – <i>Chair Miron Carney</i>	
7	3:50	Deep Dive: 5-Year Assessment - <i>Executive Director Trusty</i>	
8	4:10	Executive Director's Report — <i>Executive Director Trusty</i>	9
9	4:15	Chairman's Report — <i>Chairman Langseth</i>	
10	4:15	Unfinished Business	
11	4:15	New Business	
12	4:15	Other Issues	
13		Announcements - SRDC Full Commission Meeting: Thursday, November 12, 2026 at 3:30 pm at the Murray County 4-H building - SRDC will be closed Nov. 11 (Veteran's Day), Nov. 26 & 27 (Thanksgiving) - Commissioner vacancies: Murray County Townships, Rock County Townships, School Board Rep., Lower Sioux, and Cultural Diversity	
14	4:16	Adjourn ***Written Planner Reports are located on pages 10 through 22 of the meeting packet. For questions or additional information regarding report information. please contact staff.***	

SRDC CASH RECEIPTS SUMMARY

DATE REC'D	RECEIVED FROM	CHECK #	AMOUNT	BY
08/07/26	C-RLF Loan Borrowers	ACH	20,677.53	JK
08/07/26	Falcon Loan Borrowers	ACH	3,802.82	JK
08/07/26	RLF Loan Borrowers	ACH	20,143.03	JK
08/03/26	Pro-Aire-RLF closing and legal fees	1491	2,770.00	KS
08/04/26	The Dance Academy - July loan pmt	ACH	730.89	JK
08/05/26	Freeborn Co-PACE assessment	105952	6,186.92	KS
08/05/26	Schneider & Madsen-Country Kitchen RLF loan payoff	3717	18,892.10	KS
08/05/26	Great Plains Institute - DWSMA 3 & Carolyn 3	ACH	4,900.00	JK
08/07/26	ACE-copies	56919	160.60	KS
08/07/26	UofM-CERTS	1012157100	22,441.30	KS
08/12/26	Ahlquist & Wiltout-payoff DCL Auto Parts CRLF loan	16583	50,642.35	KS
08/12/26	City Heron Lake-Admin	54930	30.00	KS
08/12/26	Lincoln Co-Solid Waste admin	29211	650.00	KS
08/13/26	SRDC-World Mart RLF loan legal fees to put towards loan	61667	200.00	KS
08/14/26	Windward - Green Ammonia contract	ACH	50,000.00	JK
08/17/26	MC ECI-rent	1275	249.00	KS
08/17/26	Lyon Co-Comp Plan admin	193500	800.00	KS
08/17/26	Nobles Co-Comp Plan admin	29786	6,567.51	KS
08/18/26	Heron Lake Mini Mart-pay off FDC loan #8006	3024	5,397.99	KS
08/18/26	Slayton Chamber-rent	4643	294.00	KS
08/24/26	Dept of Commerce - State Comp Grant	ACH	2,852.73	JK
08/27/26	West Central Initiative-AMC Booth share	67813	120.00	KS
08/27/26	UMV RDC-AMC booth share	23520	120.00	KS
08/27/26	Northwest RDC-AMC booth share	31130	120.00	KS
08/27/26	Region 5 RDC-AMC booth share	12313	120.00	KS
08/27/26	Murray Co-taxes	180675	268.22	KS
08/27/26	SWMHP-Fin/Adm and Expenses	35842	6,207.97	KS
08/27/26	J.Schaeffer-copies	5775	12.00	KS
08/27/26	M.Nelson-copies	Cash	13.80	KS
08/27/26	ACE-June/July/August admin	56934	12,402.53	KS
08/28/26	Dept of Commerce - EECBG	ACH	438.69	JK
08/31/26	Arrowhead RDC-AMC booth share	150533	120.00	KS
08/31/26	Headwaters RDC-AMC booth share	26173	120.00	KS
08/31/26	East Central RDC-AMC booth share	12510	120.00	KS
08/31/26	UofM-CERTS	1012162927	9,525.31	KS
08/31/26	Minnwest Bank - PACE Electric - Savings Interest	Per Bank	12.40	JK
08/31/26	Minnwest Bank - PACE EE-RLF - Savings Interest	Per Bank	29.92	JK
08/31/26	Minnwest Bank - Falcon Dev - Savings Interest	Per Bank	11.37	JK
08/31/26	First Independent Bank - Savings interest	Per Bank	73.74	JK
08/31/26	Worthington Federal Savind Bank-Savings interest	Per Bank	72.64	JK
08/31/26	United Prairie - Jackson - Adm Savings Interest	Per Bank	1.56	JK
08/31/26	Minnwest Bank - RMEB Savings interest	Per Bank	85.48	JK
08/31/26	Minnwest Bank - RLF Savings interest	Per Bank	584.29	JK
08/31/26	Minnwest Bank - Adm Savings interest	Per Bank	604.11	JK
08/31/26	Minnwest Bank - PACE SEP - Savings Interest	Per Bank	23.94	JK
08/31/26	Minnwest Bank - PACE ARRA - Savings Interest	Per Bank	65.57	JK
08/31/26	Minnwest Bank - CRLF Savings	Per Bank	61.17	JK
08/31/26	Minnwest Bank - EDA Savings	Per Bank		JK
08/31/26	Minnest Bank - Explore SW MN	Per Bank		JK

Southwest Regional Development Commission

Check/Voucher Register - Board Check Register

From 8/1/2026 Through 8/31/2026

Session ID	Check...	Docume...	Vendor Name	Transaction Description	Check Amo...	Effective Date
PR5080626	08062...	8/6/2026	Nadya N. Bucklin	Employee: BucklinN; Pay Date: 8/6/2026	2,179.07	8/6/2026
PR5080626	08062...	8/6/2026	Robin R. Weis	Employee: WeisR; Pay Date: 8/6/2026	719.79	8/6/2026
PR5080626	08062...	8/6/2026	Robin R. Weis	Employee: WeisR; Pay Date: 8/6/2026	2,198.77	8/6/2026
PR5080626	08062...	8/6/2026	Sheila F. Crowley	Employee: CrowleyS; Pay Date: 8/6/2026	1,820.84	8/6/2026
PR5080626	08062...	8/6/2026	Jodi L. Klein	Employee: KleinJ; Pay Date: 8/6/2026	1,502.89	8/6/2026
PR5080626	08062...	8/6/2026	Jodi L. Klein	Employee: KleinJ; Pay Date: 8/6/2026	14.31	8/6/2026
PR5080626	08062...	8/6/2026	Jodi L. Klein	Employee: KleinJ; Pay Date: 8/6/2026	9.57	8/6/2026
PR5080626	08062...	8/6/2026	Kimberly Murphy	Employee: MurphyK; Pay Date: 8/6/2026	1,852.92	8/6/2026
PR5080626	08062...	8/6/2026	Melissa Nelson	Employee: NelsonM; Pay Date: 8/6/2026	2,416.60	8/6/2026
PR5080626	08062...	8/6/2026	Kathleen M. Schreiber	Employee: SchreiberK; Pay Date: 8/6/2026	93.34	8/6/2026
PR5080626	08062...	8/6/2026	Kathleen M. Schreiber	Employee: SchreiberK; Pay Date: 8/6/2026	1,642.54	8/6/2026
PR5080626	08062...	8/6/2026	Kathleen M. Schreiber	Employee: SchreiberK; Pay Date: 8/6/2026	332.52	8/6/2026
PR5080626	08062...	8/6/2026	Jayne I. Trusty	Employee: TrustyJ; Pay Date: 8/6/2026	3,297.15	8/6/2026
PR5080626	08062...	8/6/2026	Jason L. Walker	Employee: WalkerJ; Pay Date: 8/6/2026	2,646.45	8/6/2026
PR5080626	08062...	8/6/2026	Christopher S. Webb	Employee: WebbC; Pay Date: 8/6/2026	2,112.69	8/6/2026
PR5080626	08202...	8/20/2026	Nadya N. Bucklin	Employee: BucklinN; Pay Date: 8/20/2026	2,185.15	8/20/2026
PR5080626	08202...	8/20/2026	Robin R. Weis	Employee: WeisR; Pay Date: 8/20/2026	2,461.51	8/20/2026
PR5080626	08202...	8/20/2026	Robin R. Weis	Employee: WeisR; Pay Date: 8/20/2026	351.62	8/20/2026
PR5080626	08202...	8/20/2026	Sheila F. Crowley	Employee: CrowleyS; Pay Date: 8/20/2026	1,820.84	8/20/2026
PR5080626	08202...	8/20/2026	Jodi L. Klein	Employee: KleinJ; Pay Date: 8/20/2026	1,502.92	8/20/2026
PR5080626	08202...	8/20/2026	Jodi L. Klein	Employee: KleinJ; Pay Date: 8/20/2026	23.85	8/20/2026
PR5080626	08202...	8/20/2026	Kimberly Murphy	Employee: MurphyK; Pay Date: 8/20/2026	1,852.91	8/20/2026
PR5080626	08202...	8/20/2026	Melissa Nelson	Employee: NelsonM; Pay Date: 8/20/2026	2,416.59	8/20/2026
PR5080626	08202...	8/20/2026	Kathleen M. Schreiber	Employee: SchreiberK; Pay Date: 8/20/2026	58.33	8/20/2026
PR5080626	08202...	8/20/2026	Kathleen M. Schreiber	Employee: SchreiberK; Pay Date: 8/20/2026	1,359.21	8/20/2026
PR5080626	08202...	8/20/2026	Kathleen M. Schreiber	Employee: SchreiberK; Pay Date: 8/20/2026	449.17	8/20/2026
PR5080626	08202...	8/20/2026	Jayne I. Trusty	Employee: TrustyJ; Pay Date: 8/20/2026	3,297.15	8/20/2026
PR5080626	08202...	8/20/2026	Jason L. Walker	Employee: WalkerJ; Pay Date: 8/20/2026	2,646.45	8/20/2026
PR5080626	08202...	8/20/2026	Christopher S. Webb	Employee: WebbC; Pay Date: 8/20/2026	2,126.28	8/20/2026
AP5080626	61651	8/6/2026	Culligan Water Conditioning	4 bottles water, 3 bags salt, cooler rental	63.50	8/6/2026
AP5080626	61651	8/6/2026	Culligan Water Conditioning	4 bottles water, 3 bags salt, cooler rental	20.70	8/6/2026
AP5080626	61652	8/6/2026	David R. Samuelson	Mow 7/2, 7/9 + 7/25/26	99.00	8/6/2026
AP5080626	61652	8/6/2026	David R. Samuelson	Mow 7/2, 7/9 + 7/25/26	66.00	8/6/2026
AP5080626	61653	8/6/2026	Grants Management Systems...	Monthly license, warranty, service and support	121.43	8/6/2026
AP5080626	61653	8/6/2026	Grants Management Systems...	Monthly license, warranty, service and support	48.57	8/6/2026
AP5080626	61654	8/6/2026	NADO	NADO: Early bird registration: Jay, Robin, Miron + Cheryl	2,880.00	8/6/2026
AP5080626	61655	8/6/2026	One Office Solution	Meter reading, copy paper	416.92	8/6/2026

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APS080626	61656	8/6/2026	Slayton Municipal Gas	Slayton Gas 6/18/26 to 7/20/26	7.45	8/6/2026
APS080626	61656	8/6/2026	Slayton Municipal Gas	Slayton Gas 6/18/26 to 7/20/26	11.18	8/6/2026
APS080626	61657	8/6/2026	Stoneberg, Giles & Stroup, PA	(CRLF) judgment & tax lien search	159.00	8/6/2026
APS080626	61658	8/6/2026	The Computer Man, Inc.	Veeam Data Cloud Microsoft 365 per user monthly - May	26.30	8/6/2026
APS080626	61659	8/6/2026	Woodstock Communications	Aug 1 - Aug 31, 2026	74.98	8/6/2026
APS080626	61659	8/6/2026	Woodstock Communications	Aug 1 - Aug 31, 2026	74.97	8/6/2026
APS081326	61660	8/13/2026	Chandler Co-Op	Chandler Coop July 2026	73.57	8/13/2026
APS081326	61661	8/13/2026	Citizen Publishing Co. (Cotton...	Citizen Publishing: Yearly subscription	72.00	8/13/2026
APS081326	61662	8/13/2026	City of Slayton	City of Slayton 6/23/26 to 7/28/26	65.53	8/13/2026
APS081326	61662	8/13/2026	City of Slayton	City of Slayton 6/23/26 to 7/28/26	60.47	8/13/2026
APS081326	61663	8/13/2026	Forum Communications Com...	Explore: SW MN Tourism digital dglobe.com	2,000.00	8/13/2026
APS081326	61664	8/13/2026	Frontier Communications	Frontier 5078360034 8/10/26 to 9/9/26	901.20	8/13/2026
APS081326	61664	8/13/2026	Frontier Communications	Frontier 5078360034 8/10/26 to 9/9/26	485.26	8/13/2026
APS081326	61665	8/13/2026	NCBERS Group Life Ins.	NCBERS September 2026	64.00	8/13/2026
APS081326	61666	8/13/2026	Schaap Sanitation	Schaap 8/1 to 8/31/26	44.99	8/13/2026
APS081326	61666	8/13/2026	Schaap Sanitation	Schaap 8/1 to 8/31/26	30.00	8/13/2026
APS081326	61667	8/13/2026	SRDC	Refund: RLF Loan Agr Bal - WorldMart; apply to loan princ	200.00	8/13/2026
APS081326	61668	8/13/2026	TCM Bank NA	TCM Bank closing date 8/1/26	526.04	8/13/2026
APS081326	61668	8/13/2026	TCM Bank NA	TCM Bank closing date 8/1/26	40.00	8/13/2026
APS081326	61668	8/13/2026	TCM Bank NA	TCM Bank closing date 8/1/26	10.50	8/13/2026
APS081326	61669	8/13/2026	Verizon Wireless	Verizon 7/2/26 - 8/1/26	42.60	8/13/2026
APS081326	61670	8/13/2026	XCEL Energy	Xcel Energy 7/6/26 - 8/4/26	405.34	8/13/2026
APS081326	61670	8/13/2026	XCEL Energy	Xcel Energy 7/6/26 - 8/4/26	270.23	8/13/2026
APS082726	61671	8/27/2026	Marilyn Samuelson	Janitorial services August 2026	472.00	8/27/2026
APS082726	61671	8/27/2026	Marilyn Samuelson	Janitorial services August 2026	328.00	8/27/2026
APV082726	61672	8/27/2026	The Computer Man, Inc.	HPE Pointnext Tech Care Basic - 1 year	(2,175.00)	8/27/2026
APS082726	61672	8/27/2026	The Computer Man, Inc.	HPE Pointnext Tech Care Basic - 1 year	2,175.00	8/27/2026
APS082726	61674	8/27/2026	United Community Action Par...	Wages & benefits to promote comm solar garden outreach	2,500.00	8/27/2026
APS082726 Computer Man	61675	8/27/2026	The Computer Man, Inc.	HPE Pointnext Tech care basic - 1 year	2,175.00	8/27/2026
CD082526 Aflac	Aflac ...	8/28/2026	AFLAC	Aflac August 2026	241.92	8/28/2026
CD082526 Aflac	Aflac ...	8/28/2026	AFLAC	Aflac August 2026	37.26	8/28/2026
CD082526 Aflac	Aflac ...	8/28/2026	AFLAC	Aflac August 2026	130.26	8/28/2026
CD082026 BCBS	BCBS...	8/20/2026	BlueCross Blue Shield of MN	BCBS Sept 2026	14,993.57	8/20/2026
CD081726 Wex	Wex ...	8/25/2026	Wex Health, Inc.	July 2026 Wex Fees	25.75	8/25/2026

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APS081326	61668	8/13/2026	TCM Bank NA	TCM Bank closing date 8/1/26	40.00	8/13/2026
APS081326	61668	8/13/2026	TCM Bank NA	TCM Bank closing date 8/1/26	10.50	8/13/2026
APS081326	61669	8/13/2026	Verizon Wireless	Verizon 7/2/26 - 8/1/26	42.60	8/13/2026
APS081326	61670	8/13/2026	XCEL Energy	Xcel Energy 7/6/26 - 8/4/26	405.34	8/13/2026
APS081326	61670	8/13/2026	XCEL Energy	Xcel Energy 7/6/26 - 8/4/26	270.23	8/13/2026
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CD082526 Aflac	Aflac ...	8/28/2026	AFLAC	Aflac August 2026	37.26	8/28/2026
CD082526 Aflac	Aflac ...	8/28/2026	AFLAC	Aflac August 2026	130.26	8/28/2026
CD082026 BCBS	BCBS...	8/20/2026	BlueCross Blue Shield of MN	BCBS Sept 2026	14,993.57	8/20/2026
CD081726 Wex	Wex ...	8/25/2026	Wex Health, Inc.	July 2026 Wex Fees	25.75	8/25/2026

Account Title	August 2026 Actual	Total Budget - FY27 Operating Budget	FY27 YTD Actual	Total Budget Variance - FY27 Operating Budget	% of Overall Budget	Explanation/Comments
Tax Revenue	268	485,000	1,710	483,290	16.67	YTD Comparison % of Budget
RLF Admin (Covid and Regular)					0.4%	When current taxes rec'd, pymts primarily rec'd in Dec and June
Contract Revenue	7,036	98,000	14,380	83,620	14.7%	
PACE Loan Orig/Misc	24,618	524,557	55,283	469,274	10.5%	Based on activity to date
Rental Revenue/Other Revenue	0	6,800	0	6,800	0.0%	Loan Orig fee mostly received in Dec & June (code 4321)
Bank Savings and CD Interest Revenue	0	1,700	875	825	51.5%	GL 4648, 4628
MnDOT Revenue	1,791	68,340	2,534	65,806	3.7%	GL 4651
	0	75,000	0	75,000	0.0%	Based on Billings - Yearly amt is \$75000, bill 3 times a year, 1st one is in Dec
Dept.Commerce Revenue.	10,416	112,000	18,733	93,267	16.7%	Certs (Regular), EECBG and State Comp. Grant
EDA Revenue	12,094	70,000	18,610	51,390	26.6%	Federal Share
PACE Loan Interest Received	0	18,000	9,843	8,157	54.7%	GL 4656, funds 70,72,73,75,76
Total Revenue	56,223	1,459,397	121,968	1,337,429	8.4%	
Salaries & Fringe	84,030	1,203,194	154,378	1,048,816	12.8%	Includes FY27 Salaries/Fringe (including 15% increase to Health Insurance/H.S.A.) also includes MN Pd Leave
Travel	1,952	60,000	4,053	55,947	6.8%	Staff Travel
Committee Expenses	1,745	30,000	4,751	25,249	15.8%	Includes Board Retreat, Orientation & Annual Meeting
Postage Expenses	10	5,349	20	5,329	0.4%	not including housing reimbursement
Insurance	0	10,000	2,184	7,816	21.8%	Insurance Dividend/Our portion of Bldg Ins,Cyber Security Ins
Office Space Costs	826	15,000	1,610	13,390	10.7%	Utilities
Equipment/Building Updates	0	5,000	0	5,000	0.0%	
Communications	603	9,219	1,206	8,013	13.1%	
Printing/Publication	463	8,000	1,790	6,210	22.4%	Annual Report designed in house, sent out for printing, includes outreach items/mktg
Office Supply/Meeting Expense	202	8,000	1,060	6,940	13.2%	
Program Supply	0	0	0	-		Reimbursed by Contracts
Computer	2,449	53,000	12,592	40,408	23.8%	Includes 2 laptops
Consultant/Contracted Services/Legal	0	5,000	150	4,850	3.0%	
Audit	0	21,000	0	21,000	0.0%	Audits that may get done by Kinner & Co during FY27
Dues/Memberships/Other	0	5,000	0	5,000	0.0%	
Finance Fees &Exp	38	1,000	76	924	7.6%	Includes bank fees
County repayment for USDA REED loan	0	7,000	0	7,000	0.0%	Paid in December
Debt Service-Principal/Interest	0	10,000	0	10,000	0.0%	Paid in December to the State of MN (Princ paid, but Int is internal tracking)
Total Expenses	92,318	1,455,762	183,870	1,271,892	12.6%	
Revenues over Expenses	(36,095)	3,635	(61,902)			



We have begun getting resolutions from the Counties passing the 10 year solid waste plan. I will be attending the October 30 Solid Waste Administrators meeting in Marshall at their request to assist in mapping out things that can be done to implement the plan.



The McKnight Foundation invited the RDC Executive Directors to a convening in Duluth the end of September where senior leadership from McKnight met to discuss how we can work together to assist the communities we serve in becoming more resilient. McKnight covered the travel and meeting costs. I will give a more thorough report at the board meeting as this report was written before the meeting occurred. I have been charged with initiating the discussions for the RDCs by talking about the Regional Development Act and how/what is specifically required of us and how we are organized.



Melissa and I continue to work on the hand-off of the building from the City to the SRDC. Paul Malone has been helping us with the legal work as we move forward with the ownership structure.



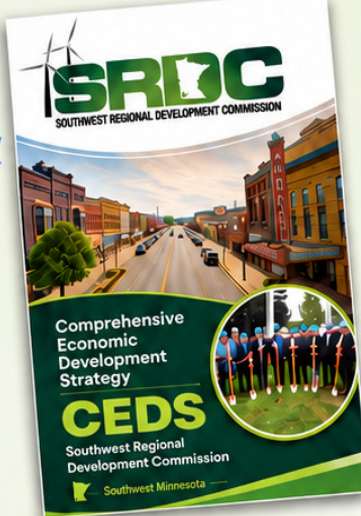
The auditors are wrapping up FY 2025 and hope to be finished soon and begin working on FY 2026 which would put us back on schedule with our audits.

COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY (CEDS)

Our current CEDS can be found at

www.swrdc.org/wp-content/uploads/2022/01/CEDS-2022-2027.pdf.

Every five years, EDA requires an updated CEDS for the region. Our next CEDS is due on **12/31/2026**.



CEDS UPDATE TIMELINE

COMMITTEE

The SRDC CEDS committee covers all key regional areas and is in alignment with guidance from the U.S. Economic Development Administration (EDA).

RECENT MEETING

The CEDS Committee met on **September 28 at 1:30 p.m.** to review the draft CEDS document.

PUBLIC COMMENT

November will be our **30-day** public comment period.

BOARD REVIEW

The SRDC Board of Directors will review and consider approving the document for submission in **December**.

EDA FUNDING OPPORTUNITIES INFRASTRUCTURE PROJECTS

EDA INVESTMENT OPPORTUNITIES

EDA's investment priorities include Critical Infrastructure, Workforce, Innovation and Entrepreneurship, Economic Resiliency, and Manufacturing.

Priorities can be found at EDA's [Investment Priorities](#).

You can find EDA funding opportunities at [All Funding Opportunities](#).

EDA DISASTER NOFO

The EDA Disaster NOFO has been released and EDA is accepting applications. These projects can be funded at an **80% grant rate**. Eligible units of government, higher education, etc., based on FEMA disaster declarations, are those within Cottonwood, Jackson, Murray, Nobles, Pipestone, Redwood, and Rock counties.

Potential projects include:

- **Minnesota West** – equipment and facility upgrades
- **City of Jackson** – industrial park expansion
- **City of Mountain Lake** – transloading site

MINNESOTA WEST

Minnesota West did receive a curing letter regarding their proposed project, estimated to cost \$6,949,273, with EDA funding consideration for up to \$5,559,418. They are currently awaiting their SHPO response.

CITY OF ADRIAN – ELECTRIC SUBSTATION

SRDC continues to assist the City of Adrian on their funded EDA PWEAA grant for an electric substation. The grant award was 50% of the project cost (\$3,258,900) or \$1,629,450. The SRDC provides administrative and financial services, acting as a liaison among the City of Adrian, DGR Engineering, and the EDA. The revised site certificate has been submitted to EDA for review, the revised Transformer and circuit breaker RFP has been submitted to EDA for review, and the design for the Construction bid package is in progress. Transformer lead times continue to be lengthy. Construction completion is projected to be October 2027; however, a more accurate completion date can be estimated once the material bids have been awarded.

EECBG

(Energy Efficiency and Conservation Block Grant)

ENERGY PLANNING FOR SMALL COMMUNITIES

EECBG is a funding source for planning efforts designed to assist small communities (this includes cities or counties under 15,000 in population) in implementing strategies to reduce energy use, to reduce fossil fuel emissions, and to improve energy efficiency. There is **no match requirement**, and it is eligible to all cities in our region and the counties of Cottonwood, Jackson, Lincoln, Murray, Pipestone, and Rock. SRDC received **\$99,959.78** of which 10% is allocated for project administration. Grants to eligible communities are maxed at **\$20,000**. Planning efforts could include resiliency plans, energy audits, engineering studies, etc. SRDC has received a verbal 6-month extension of this project which includes a population increase to 20,000 which would add Redwood County to the list of eligible counties.

The CEDS committee approved projects with four cities and one county: Slayton, Hadley, Comfrey, Pipestone, and Rock County. SRDC continues to accept applications for energy planning.



SOUTHWEST MINNESOTA YOUTH COMMITTEE



The committee meets quarterly to gather members who support career and technical education programs and to educate students and parents about local career and training opportunities.



The committee last met on **5/7/2026** and will meet again on **11/5/26**.

MANUFACTURING ASSOCIATION



Initial discussions have taken place to learn more about how a SW MN Manufacturing Association could assist our local manufacturers, including those who produce food.

RALLY YOUR REGION



RDCs conducted outreach to mayors and city councils, county commissioners, township officials, city clerks/administrators/managers, county executive staff, K-12 superintendents and school board members, and our respective RDC boards and loan committees. This event took place on **September 29, 2026** to spur conversations and collaboration to cultivate new partnerships that will move education and economic development there next level.

RURAL VOICE TOWN HALL



The focus this year was on housing and took place on **10/6/26** from **5 p.m. to 8:30 p.m.** in Marshall. The session was moderated by MPR's Kerri Miller.



ECONOMIC DEVELOPMENT REPORT

October 2026

| CEDS

| EDA PLANNING

RTCC

Regional Transportation
Coordination Council

SRDC serves on the council
as a regional economic
development leader.



NADO ANNUAL TRAINING CONFERENCE

This is a great learning and networking opportunity for executive directors, economic development staff, and board members. This year's conference is **October 19-22 in Reno.**



A few sessions of interest include regional collaboration, main street development, disaster resilience, childcare, CEDS, housing solutions, AI, community benefit agreements, measurements & metrics, tribal engagement, RLF training, food systems, workforce development, and outdoor recreation economics.



More information can be found at
[2026 Annual Training Conference - NADO.](#)

CAREER EXPOS

Staff participated in the career expos, particularly the facilitation of The Career Is Right, on **September 22 at SMSU and September 23 at Minnesota West in Worthington.**

There were approximately 1,960 students at SMSU and approximately 1,200 at Minnesota West.

SRDC also showcased an interactive booth for students.



MURRAY/LYON CEO

SRDC supports the efforts of local CEO programs including an upcoming class on **10/7/2026** which will provide information on small business lending.





FOOD SYSTEMS INITIATIVES

October 2026



SW MN GROWERS CONNECTION

SRDC was recently awarded the Minnesota Department of Agriculture's (MDA) Agricultural Growth, Research, and Innovation (AGRI) Works Grant. This funding will be used to establish the SW MN Growers Connection and conduct outreach and build relationships with local sustainable farmers and food producers who are interested in collaborating to grow their businesses over the next three years. This initiative aims to establish a network of farmers and producers and create a platform for sharing information. Building connections in Southwest Minnesota will provide valuable resources, such as peer mentoring, networking opportunities, and educational support.



GOOD FOOD, LESS WASTE – SW MN

SRDC staff has applied for the MPCA Minnesota Climate Smart Food Systems (MCSFS) Statewide Prevention of Wasted Food and Food Rescue Grant. If funded, **Good Food, Less Waste – SW MN** will be developed as a regional initiative designed to reduce food waste, improve food access, and strengthen local food systems across Southwest Minnesota. The project integrates two new strategies, **Bulk Milk in Schools**, and the **SWMN Growers Connection (SMGC)**—to prevent waste at multiple points in the food chain while increasing the availability of nutritious, locally sourced foods for students, families, and community members.



ELLSWORTH FOOD CENTER

SRDC staff provided technical assistance to the owners of the Ellsworth Food Center in applying for the Minnesota Department of Agriculture (MDA) Food Retail Improvement & Development Grant (FRIDG), which was submitted on March 10, 2026. The owners received notification on June 24, 2026, that they have been awarded **\$45,000 in funding**. This grant will support the purchase of refrigeration units, HVAC systems, and other commercial appliances for the new combined Ellsworth Locker/Grocery Store.



MDA AGRI MEAT, POULTRY, EGG, & MILK GRANT

SRDC Staff assisted two small businesses in Southwest Minnesota to apply for the FY 2026 MDA AGRI Meat Poultry, Egg, & Milk Grant, with an application deadline of June 17, 2026.

Egan's Market is seeking funding to replace its outdated scale/printer, meat saw, and hydraulic stuffers—equipment that no longer meets USDA compliance standards and poses increasing safety risks to employees.

Edgerton Food Center is seeking funding to replace a meat former and two outdated coolers that have required frequent repairs and are no longer energy efficient. The new equipment will improve reliability, lower operating costs, and significantly enhance overall energy efficiency while strengthening the store's ability to serve the community.

The awards for this grant will be announced in **September 2026**.



CO-RETAIL INTEGRATION GRANT PROGRAM

The owners of Edgerton Food Center attended the 2026 National Rural Grocery Summit in Fargo, ND and learned of an additional grant opportunity. SRDC Staff has been asked to work with the store's owners to strengthen a grant application they are writing for the Co-Retail Integration Grant Program. Awards will be announced in **September 2026**.

Co-retail is a grocery retail model that acts as an incubator for local food makers. Retailers select products from licensed local producers, sell them in-store, and give 100% of sales to the maker. This strengthens product mix, adds fresh/local offerings, and boosts the local food economy.



REVOLVING LOAN FUND (RLF) REPORT

October 2026

C - RLF

TRADITIONAL RLF

CONTRACTED RLF



SRDC RLF - C-RLF and Traditional RLF

The committee consists of five members and meets as needed. The committee covers both the COVID-19 RLF and Traditional RLF. The committee last met on 9/3 where three new loans were approved.

Interest Rates: SRDC RLF has been financing projects using an interest rate of 75% of prime. This adheres to regulations governing RLF awards. The committee did however recently agree to consider child care applications with interest rates at the lowest possible, pending project application, etc.



FUNDS AVAILABLE FOR LENDING

Funds Available: RLF \$501,930.38

(as of 9-21-26) and C-RLF \$158,593.33

(as of 9-21-26). Three new loans (2 from Nobles County and 1 from Rock County) were approved at the last committee meeting and have not yet closed. Applications in progress included projects in Rock, Lyon, Redwood, and Murray counties. There are concerns about two loans in Nobles County as a result of recent notice received.

CRLF funds will remain federalized until seven years have passed.



Presta: New Financial Software

Applications can be submitted via our RLF financial software, Presta, at

<https://app.letspresta.com/signup/32/85>.



Site Visits

Site visits are required every three years; however, they are done more often as the need arises. Annual business taxes, Articles of Incorporation, and Certificates of

Incorporation/Organization no longer need to be collected to streamline administrative functions. Site visits are combined with communication audits and interviews for storytelling. Success stories can now be found at www.swrdc.org/economic-development/revolving-loan-funds/rlf-business-spotlights/.



CDFA Training Sessions offered by SRDC



10/7

Portfolio Management





REVOLVING LOAN FUND (RLF) REPORT

October 2026



C – RLF

TRADITIONAL RLF

CONTRACTED RLF



SRDC helps with business start-ups, retentions, expansions, and financing. Additionally, SRDC assists with three revolving loan fund programs within the region.



JACKSON COUNTY RLF

There are five active loans. There are funds available for new projects.



HERON LAKE RLF

HLRLF focuses on economic development within a 20-mile radius of Heron Lake. These are Community Development Block Grant (CDBG) funds. SRDC continues to assist them with GMS entry and amortization schedules as requested. There are funds available for businesses in their service area that have gap financing needs. There are funds available for lending.



FALCON DEVELOPMENT CORPORATION (FDC)

Information on FDC can be found online at <https://www.swrdc.org/revolving-loan-funds/>. FDC is a local organization that focuses on improving economic development within a 30-mile radius of Heron Lake. The funds provided by FDC are not federalized, which means that Davis Bacon is not applicable to construction projects. The FDC Board has 6 members (7 is the maximum). The committee last met on 5/6/2026 with a MN DEED representative via Zoom regarding CDBG funds and Local Development Organizations. FDC has approximately \$10,000 in lending capacity at this time; however, expected shortly are two loan transfers from Heron Lake RLF as well as \$100,000 in lending capacity. The city of Heron Lake expects to finalize all transfer requirements at their city council meeting on 10/7/2026.



If you have questions about the business lending via SRDC RLF or its contracted RLFs, please contact **Robin Weis**, Deputy Director, at **507-836-1638** or via email at robin@swrdc.org.



PROPERTY ASSESSED CLEAN ENERGY (PACE) REPORT

October 2026



General Information

PACE is available to property owners of small businesses, including agri-businesses and some non-profits based on usage. Please help spread the word about PACE to property owners looking to make improvements that lower their energy usage. Interest rates for new projects are set at 3% under Prime, with a floor of 3%.



PACE Committee

The committee meets as needed, often in conjunction with RMEB (Rural Minnesota Energy Board) meeting dates. Committee members are Metz, Wildermuth, Wachal, VanDeVere, and Paap.



Funds Available

Funds are currently available in the approximate amount of PACE EE-RLF \$88,332.44 (as of 8-31-26), PACE ARRA \$154,694.47 (as of 8-31-26), and PACE SEP \$71,365.59 (as of 8-31-26). These amounts do not include a recent approved solar project in Faribault County for \$150,000 that has not yet closed.



PACE Delinquencies

One Pipestone County property owner has an outstanding balance on their 2024 property taxes and has not yet made payments toward their 2025 property taxes.



Energy Audits

Energy assessments/audits are informational to property owners and may be the start to cost-saving energy improvements. Contractor estimates and the energy assessment/audit are the two first steps to PACE financing. Referrals for energy audits are often made to RETAP, MNTAP, CEE, or EnergySmart.



Participatory Lending

SRDC staff and PACE committee members heard more about an opportunity to partner with a MN based credit union that has been working with St. Paul Port Authority on over 120 PACE loans thus far. If this opportunity receives approval, this will allow RMEB to finance much larger projects in the 18-county service area with a possible 1.5% service fee.



PACE Success Stories

A few recent success stories can be found at <https://www.swrdc.org/broadway-beauty-salon/> and <https://www.swrdc.org/tally-ho-koffiee/>.

We can now receive PACE applications through an online platform at <https://app.letspresta.com/signup/32/91>.



If you have questions about PACE or energy audits, please contact **Robin Weis**, Deputy Director, at **507-836-1638** or via email at robin@swrdc.org.

NEVI

NATIONAL ELECTRIC VEHICLE INFRASTRUCTURE PROGRAM



The [National Electric Vehicle Infrastructure \(NEVI\) Formula Program](#) provides funds to states to build a convenient, affordable, reliable, and equitable fast charging network for EVs across the United States. Program funds must first be used to install direct current fast chargers (DCFC) along any alternative fuel corridors (AFCs) for EV charging that had been designated by the states. After states complete the AFC build-out, they can use the remaining funds on other roadways within the state.



ROUND 3 RFP

opened on August 26, with applications due on November 2 by 4 p.m.



REGIONAL CLUSTERS

There will be up to \$41.8 Million in funding for up to 74 eligible clusters. The identified clusters in our region are located in Marshall, Lake Wilson, Pipestone, Balaton, Windom, St. James, and New Ulm, targeting HWY 71, 75, 14, 59. Staff is working on outreach to these communities.

NEVI ROUND 2 FUNDED PROJECTS

AFC	Exit	Grantee	Location	Status	Maximum grant reimbursement
I-90	12	Francis Energy Charging	1202 S Kniss Ave, Luverne, MN	Awarded Round 2	\$873,085.44
I-90	43	Kwik Trip	1755 N Humiston Ave, Worthington, MN	Awarded Round 2	\$680,535.00
I-90	73	Francis Energy Charging	120 Industrial Parkway, Jackson, MN	Awarded Round 2	\$923,949.63

MN DEPT OF COMMERCE BATTERY ENERGY STORAGE INCENTIVES



PROGRAM OVERVIEW

Incentives are currently available for battery storage systems up to 50kWh paired with solar energy systems. There are two options, one for those not in Xcel Energy service area, and another for those within Xcel Energy service areas.



INCENTIVE PROGRAM for those outside of Xcel Energy service area:

Property owners who are not in Xcel Energy service area may be eligible for an incentive for battery storage systems up to 50kWh paired with solar energy systems.



\$250 per kWh up to a \$7,000 maximum

Receive \$250 for each kWh of battery storage capacity, up to a maximum incentive of \$7,000.



Check with your electric utility

Reach out to your electric utility to see if they have a battery storage program with additional rebates or rate discounts that can be combined with this incentive.



INCENTIVE PROGRAM for those within Xcel Energy service area:

Customers inside Xcel Energy's service territory may access incentives for solar plus storage systems. Xcel Energy has approximately \$3.48 million available for incentives. Eligible homes and businesses should not exceed a capacity of 50 kWh. For your participation, you will earn an upfront incentive that includes:



\$175 per kWh of energy capacity

Receive \$175 for each kWh of battery storage capacity.



Income qualified customers: \$370 per kWh

Income qualified customers may receive \$370 for each kWh of battery storage capacity.



Upfront incentive capped at \$5,000

The total upfront incentive payment is capped at \$5,000.



COMMUNITY DEVELOPMENT REPORT

October 2026

ENERGY

LAND USE

PLANNING & ZONING

SOLID WASTE & NATURAL RESOURCES



Duct leakage testing for ASHP sizing



[Center for Energy and Environment \(CEE\)](#) is recruiting participants for duct leakage testing as a part of a [Duct Performance Research Project](#) funded by the Minnesota Department of Commerce. They will conduct duct performance testing in 60 Minnesota residences with centrally ducted systems to understand the impacts duct performance has on heat pump performance and sizing. The tests will take about 3-4 hours. Your participation will help them improve air source heat pump installations in Minnesota and provide you with valuable information on your duct system and space heating load.



If you're interested, please reach out to Nadya Bucklin.



CERTs
CLEAN ENERGY
RESOURCE TEAMS

CERTs Community Energy Ambassador Cohort

The SW/SE joint ambassador cohort had their first meeting on September 16. The group will have three more meetings over the course of the next six weeks, culminating in community energy project ideas at the end of October. The projects will be completed over November/December to complete participants' CERTification as energy ambassadors.



September 30

Speakers from Center for Energy and Environment's (CEE) Air Source Heat Pump Collaborative.



October

CERTs staff with solar expertise.



Final meeting

Sharing of project ideas.



ENERGY



Rural Minnesota Energy Board (RMEB)

RMEB met on September 28 at 1:00 PM. The tour of the Garvin construction site was postponed until the first half of 2027. The focus was on current energy projects in the region.



Green Ammonia Project

RMEB received a \$100,000 grant from the Rural Climate Partnership to research green ammonia opportunities, and advocate for policy changes to use curtailed wind to produce ammonia locally in Minnesota. Staff has met with all project partners and begun the subcontracting process.



R-STEP

Staff has assisted with creating the content for the Minnesota Siting Collaborative website at <https://www.cleanenergyresourceteams.org/minnesota-siting-collaborative>. This is a one-stop site for technical assistance, research and educational materials for the siting of renewable energy and data centers in Minnesota. Staff has also led engagement efforts with the RMEB, developers, farmers and city leaders about their views on Community Benefits Agreements (CBAs).



DWSMA (Drinking Water Supply Management Area) Project

GPI and SRDC convened a workshop with the City of Adrian on July 23 to discuss the various possibilities for developing solar within their DWSMA. Staff presented to RDOs about progress thus far on DWSMA engagement efforts at their September meeting.



Great Plains Institute – Carolyn Foundation funded work

The SRDC is subcontracting with the Great Plains Institute (\$30,000) from August 2025 to December 2026 to identify high-priority benefits in communities related to renewable energy development. Staff helped create a one-stop online resource for siting on the CERTs website and has engaged with the RMEB, local communities, and other stakeholders to gather their input about community-based agreements for solar projects.



CERTS – McKnight

Staff are working with CERTs at the University of Minnesota to update their website with the latest information on siting for wind, solar, energy storage, and transmission. The current web pages have outdated information, and numerous changes in the siting landscape have occurred recently.



City of Slayton Land Use Plan Update:

Staff conducted the kickoff and walk audit on September 14. The community survey was active from September 23 until October 7. At the next meeting, the planning committee will go through the Strengths, Opportunities, Aspirations, Results (SOAR) process to create goals for each chapter of the plan.



Nobles County Comprehensive Planning:

The last chapter workshop was held on Tuesday, August 25 from 5:30 - 7:00 PM in Worthington. The Steering Committee worked on the Sustainability Chapter draft and created goals for that chapter. SRDC is in the process of getting a full draft of the plan to county officials for public review with a goal of having the completed Comprehensive Plan approved by the end of the year.



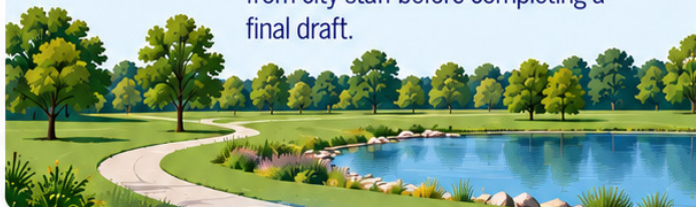
Pipestone County Comprehensive Planning:

The kick-off meeting to the Comprehensive Plan Update was held on Monday, August 31 from 5:30 - 7:00 PM in Pipestone. Plans for this Fall include a community survey as well as a SOAR Analysis meeting in November.



Marshall Master Parks Planning:

We are in the final stages of putting the plan together and getting final approvals from city staff before completing a final draft.



City of Round Lake – Zoning Change:

Planner Webb worked with the City of Round Lake on a re-zoning procedure question. We walked through the public process that the city has to follow in order to re-zone a property that a business/developer is interested in to purchase.



MACPZA Annual Conference:

Planner Webb attended the MACPZA Annual Conference held in Mankato, MN from Oct. 7-9.





TRANSPORTATION REPORT

October 2026

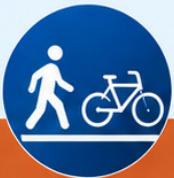
TRANSPORTATION COMMITTEE | ATPs | TRANSPORTATION PLANNING | ACTIVE TRANSPORTATION & SRTS



AREAS TRANSPORTATION PARTNERSHIPS (ATP)

ATP 7 will hold its next meeting on Friday, January 8 at 10 AM in Mankato.

ATP 8 will hold its next meeting on Friday, December 11 at 10 AM in Willmar.



TRANSPORTATION PLANNING

MnDOT Active Transportation & Safe Routes To School Infrastructure Grants Announcement

MnDOT State Aid is pleased to announce the upcoming 2026 Local Active Transportation (AT) and Safe Routes to School (SRTS) Infrastructure solicitations, opening September 14, 2026.

These concurrent solicitations will provide approximately \$4.8 million for AT projects and \$4 million for SRTS projects, supporting bicycle and pedestrian infrastructure improvements for eligible local entities. While SRTS will be open statewide, AT will again be limited to Greater Minnesota outside of the 7-county Metro area.

The solicitation will begin with an optional Letter of Intent (LOI) period. Full applications may be submitted from October 26, 2026, through January 22, 2027, with project selections announced on or before May 28, 2027. Funding awards will range from \$50,000 to \$600,000, be ready for construction in 2027 or 2028, and have a minimum useful life of 10 years.



University of Minnesota, Center for Transportation Studies Annual Conference:

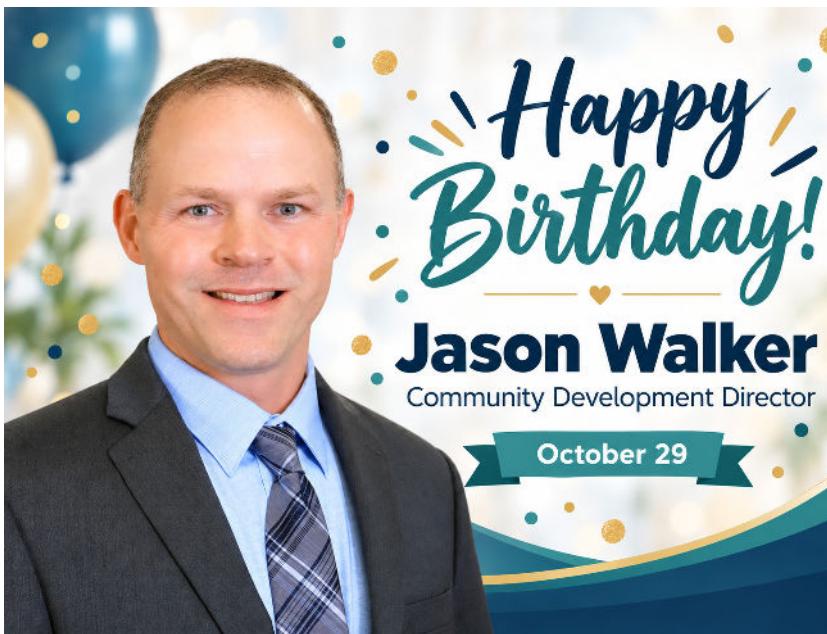
Planner Webb has been selected as a presenter at the 2026 U of MN: CTS Annual Conference in Minneapolis on Thursday, November 5th. He will be presenting a case study on the deployment of School Bus Stop Arm Cameras in Marshall and the effect they are having on student safety outcomes.



Portable Counters Available:

If you or someone in your area is planning to apply for MnDOT or other funding for a trial project, consider requesting a portable counter from the SRDC Office. These counters provide valuable information and data on current trail users that can be very beneficial for grant applications and other planning efforts. Contact Planner Webb for more information: chrisw@swrdc.org






Partnering for Active, Healthy Communities!



PLANNING. CONNECTING. PARTNERING.
Building Better Communities.

PLANNING FOR ACTIVE LIVING
 Beyond our Safe Routes to School and Regional Trails efforts, SRDC works with communities, organizations, and local units of government to **develop active living and trails plans.**

CONNECTING COMMUNITIES
 We assist communities in reaching their active living goals through **grant research and writing, technical assistance, and meeting facilitation.**

STRONGER TOGETHER
 We work closely with the Statewide Health Improvement Partnership (SHIP) and other regional and statewide partners to support **community-driven solutions** that expand opportunities for active living.

 MORE PLACES TO WALK	 MORE PLACES TO BIKE	 HEALTHIER COMMUNITIES	 STRONGER FUTURES
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2401 Broadway Ave., Slayton, MN | 507-836-8547

Stronger Communities. Active Futures.





**2401 Broadway Avenue, Suite 1
Slayton, MN 56172**

www.srdc.org